



L&E launches new PI proposition for solicitors

29 July 2010: London & European, an expert in insurance and property related services, has launched a new professional indemnity proposition designed to help solicitors find the best cover to suit their needs at a price they can afford.

Group Sales Manager, Parveen Kumari, comments: "L&E understands how law firms tick. We've been providing solicitors with a variety of insurance solutions for over 20 years now as well as working with them to solve title insurance claims and disputes. How you present your firm to insurers is going to be essential this year if you are going to get the cover you need at a price you can afford. We know how to help firms demonstrate the risk management tools they have in place such as legal indemnities and title insurance for example. I would argue that most other commercial brokers don't. That's why L&E is best placed to represent law firms to secure the right PI cover at the most competitive rate."

The demise of Quinn has led to much speculation as to the difficulty some firms may face when it comes to renewing their PI cover this year. The subsequent withdrawal of Hiscox amongst others has added to the growing concern that many firms will simply not be able to find cover at all and be forced to enter the Assigned Risk Pool, which doubled in size last year.

Kumari concludes: "Some solicitors may be forced to take PI insurance from wherever they can get it, irrespective of the security and quality of the insurer. We've got access to a strong panel of quality insurers who have an appetite for this type of business. The combination of our knowledge of how law firms operate and their risk environment with the panel we have access to, creates a compelling proposition for any firm to consider."

-ends-

For further information contact Lesley Russell at Spotlight Communications on 07815 778038 or email: lesley@spotlightcomms.co.uk

About London and European:

Established in 1994, London & European is an expert in insurance and property related services. Bringing together the power of its people and technology, it delivers clear solutions for its clients' businesses and customers.